

**COMPANY/GROUP  
COLLECTIVE BARGAINING UNITS  
DIRCREDITO FABI FIBA CISL FISAC GCIL UGL UILCA UNITA' SINDACALE SINFUB  
Intesa Sanpaolo**

**BBDSZ  
Cib Bank Budapest**

Milano, 28.02.2012

Spett.  
Intesa Sanpaolo Spa  
Direzione Risorse Umane  
Piazza Ferrari 10  
20121 Milano  
and  
c.c.  
Uni Finance  
c/o UNI  
8-10, Avenue Reverdil  
1260 Nyon / Switzerland

**For the kind attention of Dr. Marco Vernieri**

Hereby, the undersigned Trade Union Organisations, which represent the Intesa-SanPaolo Group employees in Italy and Hungary, formally ask to open the procedure in order to establish a European Work Council in Intesa Sanpaolo Group, according to Directive 38/2009 EC and to the Joint Text -dated 12 April 2011- between the social partners in Italy, which is coordinated with the modifications at the Directive 94/45/EC by the Directive 2009/38/EC.

For this purpose they ask for a meeting in order to define the criteria for setting up the special negotiating body.

Prior to that meeting, as per art. 3.3 of the a.m. Joint Text and per art. 4.4. of the 2009/38/EC, the Trade Union Organisations ask to be informed about:

- 1) the structure of the whole multinational Group with its undertakings and branches in each country where Intesa Sanpaolo is present
- 2) the number of employees both in all the Group and in each country where Intesa Sanpaolo is present, specifying the gender (men/women) as well.

Best regards.

UNI FINANCE AFFILIATES:  
**DIRCREDITO FABI FIBA-CISL FISAC-CGIL UILCA UNITA' SINDACALE**  
**Intesa Sanpaolo**

**UGL SINFUB**  
**Intesa Sanpaolo**

UNI FINANCE AFFILIATE **BBDSZ**  
**Cib Bank**

**BBDSZ**  
**CIB BANK Zrt**  
**Szakszervezeti Bizottság**